

PRE-LICENSE GENERAL INFORMATION PAGE

To be provided to the participant prior to registration/enrollment.

| | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|------------------------------------------|
| PRE-LICENSE SCHOOL NAME Santa Monica College Community Education | | WEB SITE ADDRESS www.smc.edu |
| DRE PRE-LICENSE SCHOOL ID # S0224 | PHONE NUMBER (310) 434-4000 | EMAIL ADDRESS commed@smc.edu |
| ADDRESS (STREET, CITY, STATE, ZIP CODE) 1900 Pico Boulevard, Santa Monica, CA 90405 | | |
| COURSE NAME Real Estate Principles | | |
| BRIEF COURSE DESCRIPTION: <i>Real Estate Principles</i> presents fundamental real estate concepts of real and personal property, rights of ownership, transfer of ownership, agency relationships, contracts, disclosures, closing procedures, appraising, property management, lending, development, investing, and the salesperson's role in brokerage relationships and the need to be ethical when dealing with the public. DESCRIPTION: This 45-hour course meets the requirements of the California Department of Real Estate ("DRE") Licensing Exam in order to work as a Real Estate Salesperson in the state of California. This class fulfills one of three basic real estate pre-license course requirements for the California DRE Real Estate License. | | |
| DRE Disclaimer: This course is approved for Pre-License education credit by the California Department of Real Estate. However, this approval does not constitute an endorsement of the views or opinions which are expressed by the course sponsor, instructors, authors or lecturers. | | |
| METHOD OF COURSE PRESENTATION (LIVE LECTURE OR CORRESPONDENCE/INDEPENDENT STUDY/INTERNET) Live Lecture | | COURSE HOURS 45 |
| COURSE DATES AND LOCATION (FOR LIVE LECTURES) Spring & Fall Semesters, meeting 15 Sessions, 3171 S. Bundy Drive, Los Angeles, CA 90066 | | |
| COURSE FEES (INCLUDE ANY SHIPPING AND HANDLING FEES, COURSE GROUP PACKAGE FEES, DISCOUNTS ETC.) Tuition: \$599.00 Materials – Book + Certificate: \$75.00 | | |
| TEXTBOOK, WORKBOOK, OR OUTLINE INFORMATION Title: California Real Estate Principles Author(s): Sherry Shindler Price & Leigh Conway Copyright Date: 2018 Pages: 328 Edition (<i>if applicable</i>): 17 th Edition, 4 th Printing | | |
| REFUND/CANCELLATION POLICY Tuition refund if student cancels within 2 weeks of the start of class. | | |
| FINAL EXAMINATION CRITERIA NUMBER OF QUESTIONS 100 | TYPES OF QUESTIONS Multiple-choice | TIME 3 Hours |
| HOW MANY DIFFERENT FINAL EXAMS ARE OFFERED FOR THIS COURSE (ONE OR TWO)? One | | MINIMUM PASSING PERCENTAGE 60% |
| ADDITIONAL SCHOOL POLICY AND PROCEDURES | | |

DRE Disclaimer Statement

This course is approved for pre-license education credit by the California Department of Real Estate. However, this approval does not constitute an endorsement of the views or opinions which are expressed by the course sponsor, instructors, authors, or lecturers.

Attendance Policy

For live courses, students must attend a minimum of 90% of the approved course hours to be eligible to receive DRE pre-license course credit

Live Course Identification Statement

Participants shall present one of the following forms of identification below immediately before admittance to a live presentation of an offering:

- A. A current California driver's license.*
- B. A current identification card described in Section 13000 of the California Vehicle Code*
- C. Any identification of the participant issued by a governmental agency or a recognized real estate related trade organization within the immediately preceding five years which bears a photograph, signature and identification number of the participant.*

Correspondence Course Identification Statement

Participants shall present one of the following forms of identification immediately before the administration of the final examination:

- A. A current California driver's license.*
- B. A current identification card described in Section 13000 of the California Vehicle Code*
- C. Any identification of the participant issued by a governmental agency or a recognized real estate related trade organization within the immediately preceding five years which bears a photograph, signature and identification number of the participant.*

Online Evaluation Statement

A course and instructor evaluation is available on the California Department of Real Estate (DRE) website at www.dre.ca.gov. Access this form by typing in "RE 318A" in the search box located in the upper right corner of the home page.

Course Provider Complaint Statement

A course provider complaint form is available on the California Department of Real Estate (DRE) website at www.dre.ca.gov. Access this form by typing in "RE 340" in the search box located in the upper right corner of the home page. An informational form regarding course provider complaints, "RE 340A" is also available.